



Hopkins Technology Commercialization Agency
104 Whitehead Hall
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Baltimore, MD 21218
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Web: www.jhu.edu/htca

HTCA Technology Research Analyst Job Description

Duties

- 1) Prepare technology commercialization assessment reports.
 - Evaluate the commercial potential of exciting, new, high-tech inventions.
 - Research and analyze market and value chain metrics, prior art, and competitive products.
 - Consult experts in field, companies in industry, and end users.
 - Identify and suggest specific commercialization paths, including partners, deal vehicles, and points of entry.
- 2) Actively market local research labs' intellectual property to potential commercialization partners.
- 3) Help promote, grow, and develop the HTCA.

Qualifications

- 1) A strong interest in market research and technology commercialization.
- 2) Drive, determination, and a desire to challenge oneself.
- 3) The ability to quickly grasp new high-tech concepts.
- 4) Current Johns Hopkins University sophomore, junior, or senior.
- 5) EXCELLENT COMMUNICATION SKILLS, written and verbal.

Compensation

\$10/hour

Apply

All applicants must send a brief cover letter and resume to htca@jhu.edu.

Qualified applicants may be called for an interview and asked to do a sample report.